

Deal alert.



In brief:

Adviser to Macaulay Capital on its acquisition of Camloc Motion Control Limited.

“Camloc is a great example of a high quality business that, we believe, can exploit its market position to achieve sustained growth over the medium term, delivering both an attractive yield and capital appreciation for our HNW investors. The team at Wilsons were invaluable in helping us assess the business and we look forward to working with them again soon.”

Richard Bucknell, Chief Investment Officer,
Macaulay Capital

Who:

Established in 1989, Camloc has an established global network of partners and distributors across the UK, Europe, North America, Scandinavia, the Middle East and Asia-Pacific, and its gas struts and dampers are used in a wide range of sectors from aerospace, military vehicle and signage to medical, speciality vehicle and rail projects.

What:

Wilson Partners Corporate Finance provided financial and tax due diligence and deal support for Macaulay Capital.

Investment in motion

Deal overview:

Wilson Partners Corporate Finance was delighted to support Macaulay Capital with financial and tax due diligence and deal support on its acquisition of Camloc Motion Control Limited to support the next phase of future growth.

Macaulay Capital described Camloc as a proven business with a differentiated, high quality, engineering / solution-led model that sets it apart from its peers, and further added that Camloc is a great example of a sort of business that appeals to their HNW investors, delivering a strong yield alongside significant capital up-side potential. Macaulay Capital is delighted to be working with the management team to help deliver on the company's undoubted potential over the coming years.

About the parties:

Macaulay Capital is a Bath-based private capital specialist with 25+ years' experience investing private capital in small UK businesses and provides carefully selected co-investment opportunities to both high net worth individuals and institutions to participate alongside Macaulay, at the same time as delivering bespoke funding solutions for the companies concerned. Macaulay Capital focuses mainly on small, robust, profitable UK businesses. This is an area of the market under-represented by established funding providers and where valuations can be attractive for investors.

Leicester-based Camloc is a market-leading designer and manufacturer in motion control solutions. The business offers a wide range of bespoke solutions - ranging from lift assistance to lowering and counterbalancing of weights, to help ensure the safe manoeuvrability of equipment.

“Camloc has demonstrated stable growth in recent periods with a recurring base of clients, strong margins and good cash generating ability. This represents an exciting acquisition for Macaulay to further strengthen their expertise in the manufacturing sector. We look forward to working with them again soon.”

Tom Bradbury, Director,
Wilson Partners Ltd