

Deal alert.



In brief:

Adviser to BOOST&Co on its funding into BPD Global Group, the IBM Maximo enterprise asset management partner for global asset-intensive organisations.

“BPD is a global leader in its field, and in recent years, its MaxiCloud platform and in-house developed accelerators have seen the company go from strength to strength. Tom at Wilson Partners was the natural partner to work with on the financial due diligence and I greatly appreciate the swift turnaround.”

Martin King, BOOST&Co

Who:

BPD Global Group, the IBM Maximo enterprise asset management partner, has secured a significant loan from the alternative lender BOOST&Co which will enable the firm to work with Galanthus Partners, an investment partnership with extensive experience in the Technology, Media and Telecoms (TMT) sector, which is acquiring BPD to support the company’s recent growth and invest in future opportunities.

What:

The Wilson Partners Corporate Finance team provided financial due diligence services to BOOST&Co.

Supporting future growth

Deal overview:

Wilson Partners Corporate Finance was delighted to support BOOST&Co with financial due diligence on its significant loan into BPD Global Group.

The funding will enable the firm to work with Galanthus Partners, an investment partnership with extensive experience in the Technology, Media and Telecoms (TMT) sector, which is acquiring BPD to support the company's recent growth and invest in future opportunities.

The business will use the loan to support its growth ambitions, to strengthen its senior management team and to build on the success of its innovative MaxiCloud platform, which, along with BPD's outstanding customer service, has helped the firm to establish a strong and loyal client base.

About the parties:

BPD works with more than five million enterprise assets worldwide, of which 1.2 million are critical assets representing more than 33,000 individual users. It is one of the few Maximo partners that provides enterprise asset management and asset performance management across North America, Europe and Asia.

BOOST&Co is a provider of growth capital for innovative, fast-growing UK SMEs. The independent asset manager offers loans from £1m to £10m, covering a wide range of sectors, with a strong track record in technology, media and telecommunications (TMT).

It has funded more than £500m across more than 140 deals to date and provided close to £200m under the government's Coronavirus Business Interruption Loan Scheme in 2020 and 2021 to support UK SMEs during the Covid-19 pandemic.

“BPD has seen impressive growth across its MaxiCloud platform in recent years and, together with the support from Boost&Co and the experienced investors at Galanthus Partners, are ideally placed to achieve their ambitious growth plans. We were delighted to support Martin and the team on this transaction and look forward to working with them again soon.”

Tom Bradbury, Associate Director,
Wilson Partners Ltd