

TS Provider to Saltus Partners on its acquisition of the Financial Services Business of Andrews Hammond Brady



Deal overview:

Wilson Partners Corporate Finance is pleased to announce that we recently advised Saltus Partners LLP on their acquisition of the financial services business of Andrews Hammond Brady Limited.

Saltus is one of the leading independent investment managers in the UK. Based in London with offices in Manchester, Chichester and Ringwood, the business has established a reputation for successfully investing client money to preserve and grow wealth irrespective of the investing conditions. The transaction provides Saltus with additional advisory expertise as it continues to grow the client funds under management and reach out to an ever growing client base.

About the parties:

The financial services division of Andrews Hammond Brady is one of the leading independent financial advisors in the south of England providing a range of wealth management advisory services to high net worth individuals, companies and trusts.

Saltus is an independent multi-award-winning private client investment management and financial planning business helping UK individuals and families grow and preserve their wealth. They use a sophisticated institutional approach to investment management with excellent results spanning over a decade. They combine this with pragmatic tax-efficient solutions to help clients pay for school fees, retire in comfort and pass on their wealth to the next generation with peace of mind and without administrative hassle.

Jon Macintosh, Managing Partner of Saltus said:

"Wilson Partners Corporate Finance did a great job advising us and have been a key part of our team in executing this transaction. They provided us with focused financial and tax due diligence along with tax consultancy on the structuring of the transaction and equity awards. The advice cut across high volumes of data and complex technical areas to present clear analysis and recommendations grounded in commerciality."

Chris Wilson, Director at Wilson Partners added:

"Saltus are extremely professional and we are delighted to have continued our relationship with them on another transaction as they build on the success that they have achieved through a combination of organic growth and strategic acquisitions."