Deal / Corporate Finance

Client / Rockpool Investments LLP

TS provider to Rockpool on its investment to support the MBO of Cotswold Collections



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Deal overview:

Rockpool Investments LLP has invested into women's fashion brand Cotswold Collections Limited, funding a management buyout of the business. The transaction is Rockpool's 9th of 2017, taking the total amount invested in 2017 to £40m.

Cotswold Collections offers a unique range of fashionable women's clothing and accessories, aimed at affluent mature women. The in-house design team, led by Jane Cheeseman, has considerable experience of creating designs that appeal to its large and loyal customer base and fit within a classic British style. Using the direct retail channels of mail order catalogues, online and telephone, Cotswold Collections has successfully operated for over 20 years, maintaining the high quality design, materials, and manufacture of its products, many of which are developed locally.

Rockpool has appointed Stewart Binnie as Non-Executive Chairman and Mark Dugdale as Non-Executive Director of Cotswold Collections to support the management team with their invaluable expertise in the fashion and retail sector.

About the parties:

Founded in 1993, Cotswold Collections is a women's designer clothing brand, based in the beautiful Regency spa town of Cheltenham, at the edge of the Cotswolds. They specialise in creating garments with supreme comfort and a flattering fit, which form considered outfits that stand on their own as well as seamlessly combining with an existing wardrobe; from versatile essentials to luxurious investment pieces, and style that lasts a lifetime.

Rockpool is an independent investment firm dedicated to creating direct private company investment opportunities for individuals, offering a transparent and flexible route to invest in private companies with clear visibility on where and when investors' money is invested. Unlike traditional funds, they don't charge investors any fees. Anthony Francis, Investment Director at Rockpool said: "Having now worked on several transactions with Wilson Partners, we continue to be impressed by the consistently high quality, risk-focussed advice provided by Dan and the team."

Dan James, Head of Transaction Services at Wilson Partners added: "Rockpool continues to support attractive SME's across the UK. Great for the market and we are delighted to be trusted advisors to the Rockpool team"



T 01628 770 770 E info@wilson-partners.co.uk

