

Client / Lintec Graphic Films

Lead Advisor to Lintec Graphic Films on its sale to Lintec Corporation (Japan)



Deal overview:

Wilson Partners Corporate Finance is delighted to announce that we acted for the Shareholders on the sale of Lintec Graphic Films Limited (LGF) to Lintec Europe B.V. (a subsidiary of Lintec Corporation Japan).

Since its establishment in the Thames Valley in 1993, LGF has become a leading European supplier of pressure sensitive adhesive materials for durable label applications and screen/digital solutions.

Having built up years of trading history with Lintec Corporation Japan, LGF is the perfect fit to develop Lintec's growth strategy throughout Europe, is positioned as its most important partner in promoting its brand strategy in Europe and goes some way to delivering key actions from Lintec's Innovation Plan 2016 through key strategic acquisitions.

About the parties:

Lintec Graphic Films, based in High Wycombe, is a leading European supplier of specialist pressure-sensitive adhesive materials for durable label application and screen/digital solutions.

Head quartered in Tokyo, Lintec Corporation Japan leads the world in the development, manufacture and marketing of pressure-sensitive materials and specialist papers for a wide array of applications and sectors with a turnover of ¥210 billion (2016).

Andy Voss, CEO at LGF said:

"The sale more than achieved our goals. The deal process was a tricky path that needed advisers with patience, tenacious skill and a caring attitude. We were expertly advised by Wilson Partners throughout the transaction. They certainly navigated a large process negotiating with a foreign listed buyer in multiple jurisdictions/ languages."

Kazuhiro Kusakari, Lintec Europe said: "We found LGF's advisers to be very professional, clear and pro-active in negotiating and managing the deal with a real commercial attitude."

Adam Wardle, Director at Wilson Partners added:

"There was only ever going to be one ideal partner and acquirer for LGF and I am delighted for Andy and the business to have finally integrated into Lintec."